

UPS® Save as You Grow

Unlock deeper discounts as you ship more often



Save as You Grow pricing from UPS gives you the ability to earn larger discounts as your shipping volume grows. Your pricing will quickly calibrate as your business scales from 10 shipments per week to 20 or 30, always providing you with the best deals available on your most used services like UPS Ground as well as Air Services.



Up to 49% off UPS Ground rates on all shipments



Up to 71% off UPS Air Services

General Incentives

Average Weekly Shipping Volume ¹	UPS Air Services ²	UPS Ground ³	UPS International Express Services (Export) ⁴	UPS International Express Services (Import) ⁵	UPS International Standard ⁶
51+	71%	49%	73%	57%	36%
41-50	69%	47%	71%	55%	34%
31-40	67%	45%	70%	54%	33%
21-30	65%	43%	69%	53%	32%
11-20	63%	41%	64%	52%	31%
1-10	61%	37%	54%	46%	26%

Additional Incentives

- 40% off Domestic Residential Surcharge
- 40% off Domestic Delivery Area Surcharge and Domestic Delivery Area Surcharge Extended
- 40% off Residential Surcharge (Import/Export)
- 40% off Import Delivery Area Surcharge and Import Delivery Area Surcharge Extended
- 40% off Export Delivery Area Extended
- 25% off Signature Required Surcharge
- 25% off Domestic Additional Handling

Minimum Shipping Charge

For each package shipped using UPS® Ground, Customer agrees to pay the greater of (a) the net package charge based on the above Incentives or (b) the published rate for a 1 pound, Zone 2 package.

For each package shipped using UPS 3 Day Select® service Customer agrees to pay the greater of (a) the net package charge based on the above Incentives or (b) the published rate for a 1 pound, Zone 302 package, less the applicable Additional Incentive listed below.

- 25% off UPS 3 Day Select® Minimum Shipping Charge

For each package shipped using UPS® Standard to/from Canada®, Customer agrees to pay the greater of (a) the net package charge based on the above Incentives or (b) the 1 pound published rate for the applicable UPS Standard to/from Canada® zone as published in the UPS Rate and Service Guide at the time of shipping.

Terms & Conditions

This Agreement ("Agreement") is made and entered into by and between you ("Customer") and United Parcel Service, Inc., an Ohio corporation ("UPS").

This Agreement sets forth the terms and conditions under which UPS will provide the pickup and delivery services ("Services") with the Incentives set forth above. The Services are further described in the applicable UPS® Rate and Service Guide ("Service Guide") and UPS® Tariff/Terms and Conditions of Service applicable to the United States in effect at the time of shipping ("Terms"), each of which are incorporated into this Agreement in their entirety by this reference. The Service Guide and Terms are available at www.ups.com and are subject to change without prior notice. In the event of a conflict or inconsistency between the Service Guide or the Terms and this Agreement, the terms of this Agreement shall control. Capitalized terms used but not defined herein have the meaning ascribed to such terms in the Service Guide or Terms, as applicable.

UPS will provide Customer with the incentives per the schedule set forth above ("Incentives"). These Incentives shall only be available to Customer and shall only be applied to a single UPS payment account. Customer is prohibited from reselling or offering Services or Incentives to any other party without the prior written consent of UPS, and failure to comply with this prohibition may result in immediate cancellation of this Agreement. Customer acknowledges and agrees that the Incentives represent a discount from the Daily Rates in effect at the time of shipping. Customer acknowledges that the Incentives apply only to the base transportation rates set forth in the applicable Daily Rates, and do not apply to any Value-Added Services, Other Charges or other fees, accessorial charges or surcharges that may apply to a Customer or shipment (collectively, "Additional Charges"), except as otherwise set forth in this Agreement. Incentives will be applied based on the week the package is billed, unless otherwise specified herein.

UPS may, at any time and in its sole and unlimited discretion, terminate, modify, suspend, extend or discontinue all or part of the Services, Incentives, or this Agreement without liability to Customer or any third party, either by notice posted at www.ups.com, notice provided directly to Customer, or notice otherwise reasonable under the circumstances. This Agreement will remain in effect until such time as UPS provides such notice of termination of the Incentives, the Services or this Agreement.

1 "Average Weekly Shipping Volume" is defined as the number of packages shipped per week using the eligible and committed Services during the given time period (i.e. 8 weeks), divided by the number of weeks in the time period (i.e. 8 weeks). For purposes of this Agreement, the Average Weekly Shipping Volume will be based on the most recent eight (8) weeks (once eight (8) weeks have been accumulated), excluding the current billing week and the first week of shipping. For

the first week of this agreement, incentives for eligible services will be applied based on the maximum volume tier (51+ Average Weekly Shipping Volume).

2 Includes the following services: UPS Next Day Air®, UPS Next Day Air Saver®, UPS 2nd Day Air®, UPS 2nd Day Air A.M.®, UPS 3 Day Select®

3 Includes the following services: Commercial & Residential

4 Includes the following services: UPS Worldwide Express®, UPS Worldwide Saver®, UPS Worldwide Expedited®, UPS® Standard to Mexico

5 Includes the following services: UPS Worldwide Express®, UPS Worldwide Saver®, UPS Worldwide Expedited®, UPS® Standard from Mexico

6 Includes the following services: UPS® Standard to Canada, UPS Standard from Canada