



# Logistics makes *your world* work better

UPS® is proud to support women-owned and diverse-owned businesses. Enroll now to start saving on UPS shipping and see how our services and technologies can help you save time and money.

## Program discounts\*

U.S. Domestic Shipping Services	
UPS Next Day Air®	55%
UPS Next Day Air Saver®	
UPS 2 <sup>nd</sup> Day Air A.M.®	
UPS 2 <sup>nd</sup> Day Air®	
UPS 3 Day Select®	
UPS® Ground <sup>1</sup> – Commercial	15%
UPS® Ground <sup>1</sup> – Residential	

International Shipping Services	
UPS Worldwide Express® - Export <sup>2</sup>	60%
UPS Worldwide Saver® - Export <sup>2</sup>	
UPS Worldwide Expedited® - Export <sup>2</sup>	
UPS® Standard to Mexico - Export <sup>2</sup>	
UPS® Standard to Canada <sup>2</sup>	25%

## Additional Incentives for UPS® Ground<sup>1</sup>

UPS will also apply additional incentives to the following services:

Accessorial	Domestic
Delivery Area Surcharge	100%
Residential Surcharge	100%

\*Discounts apply to Prepaid, Freight Collect, Third Party, and Undeliverable (where applicable) billed letters, documents and packages. All discounts apply to the effective UPS Daily Rates at the time of shipment and shall be applied on a weekly basis, unless otherwise specific. Rates and discounts subject to change at any time and without notice.

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<sup>1</sup>For each package, Association and Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 pound package for the respective Ground Commercial and Residential and zone 302 for 3 Day Select®.

<sup>2</sup>For each package, Associations and Members agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Standard Canada or Mexico one (1) pound package for the respective zone.

The discounts detailed include an Electronic Package Level Detail (PLD) discount of 5%-10%. Shipments tendered via non-Electronic PLD will not receive this discount. At no point will non-application of the discount result in net rates that exceed the published rates in effect at the time of shipment. The discount will be applicable to all shipments paid for by account under the Agreement.