



UPS Healthcare

Quality Focused. Patient Driven.

Strong Logistics Networks Can Simplify Global Expansion



With UPS® as your single-source, global logistics ally, you can help minimize the challenges of expanding into new markets.

While many healthcare firms are entering new markets to keep pace with shifting global demographics, some remain reluctant to move forward. Expanding across international borders can present logistics challenges such as navigating complex requirements and potentially subjecting products to spoilage or damage while in-transit.

To help manage supply chain risks, some healthcare companies assemble resources in-house. But that can be prohibitively expensive, so industry leaders increasingly rely on third-party logistics experts for help navigating the complexity of expanding to new markets.

As one of the world's largest healthcare- optimized third-party logistics providers, UPS offers a single-source solution with:

10+ million square feet of healthcare-licensed space

125+ HLD facilities around the globe

Seasoned customs brokerage experts helping negotiate clearance at the borders of more than 220 countries and territories

A team of 7,000+ highly-skilled individuals dedicated to support healthcare and life sciences clients

Capitalize on Opportunity



In an era of global expansion, some of the world's most populous nations, such as Brazil, India and China, are markets for healthcare firms.



A logistics partner that can help you minimize the risks involved can become your best ally for global expansion.



With UPS as your healthcare logistics provider, you can grow globally with confidence, expertise and peace of mind.



The key to successfully adapting to change is working with a logistics partner that you can trust.



When you're selecting a logistics partner, UPS® recommends you carefully consider the following capabilities:

Strong Quality Programs

Complying with ever-changing requirements continues to be the number one concern of healthcare executives according to our UPS Pain in the (Supply) Chain research study of global healthcare leaders. Since we operate in over 220+ countries, our logistics teams are made up of experts with strong local relationships and we can provide services to help you manage your overseas business.

Having a customs broker providing clearance services where you do business can be instrumental in keeping sensitive goods moving across international borders as well. As one of the world's largest customs brokers, we have the know-how to help you expedite clearance throughout your global marketplace.

Specialized Healthcare Services

We understand that protecting your healthcare products within your supply chain is important. Especially considering the risks involved, for example, shipping cartons can lose half their original compressive resistance in a tropical 95% relative-humidity climate.

At our Package Testing Lab, we can test the sensitivity of packaging and the effects of extreme temperatures and humidity, so we know how packaging will perform in various conditions and adjust packaging strategy accordingly.

Our specialized air and ocean freight containers help keep your products within specified temperature ranges throughout the transportation cycle. And with our global footprint of more than 70 facilities housing a full range of temperature controlled environments, you can trust your products are in good hands.



We know entering into a new logistics and distribution partnership can be one of the most important decisions a healthcare manufacturer will make. That's why we begin our client relationships with a complete supply chain analysis. We can then develop a mutually crafted logistics roadmap that maximizes cost-control and service responsiveness, while helping to mitigate risk to your products.



For more information visit healthcare.ups.com